Acquisition buy box

Fill in on screen, save, and drop it back into Succession Hunter. Part A sets your search. Part B is kept for review.

Your details

Name

Firm

Email

Mandate (e.g. search fund, bolt-on, PE platform)

PART A — SCREENING CRITERIA

Sets your buy box on the page

Sectors

Tick every category you want. Leave all unticked to search every sector.

- ☐ Manufacturing
- ☐ Construction & trades
- ☐ Professional services
- ☐ Technology & IT
- ☐ Transport & logistics
- ☐ Wholesale & distribution
- ☐ Healthcare & care
- ☐ Business & facilities support
- ☐ Utilities, waste & environment
- ☐ Education & training
- ☐ Agriculture & land
- ☐ Mining & quarrying
- ☐ Retail
- ☐ Hospitality & food service
- ☐ Property & real estate
- ☐ Financial & insurance
- ☐ Leisure, sport & arts
- ☐ Personal & other services

Specific SIC codes (optional, narrows a category to just these)

What you are looking for, and anything to leave out

Where

Tick regions, or leave all unticked for the whole UK.

- ☐ London
- ☐ South East
- ☐ South West
- ☐ East of England
- ☐ East Midlands
- ☐ West Midlands
- ☐ Yorkshire & Humber
- ☐ North West
- ☐ North East
- ☐ Wales
- ☐ Scotland
- ☐ Northern Ireland

Postcode areas (optional, e.g. B, CV, LE)

Size and age

Size: Any size

Minimum years trading

☐ Exclude property investment vehicles

Shells, dormant and holding companies are always left out.

Acquisition buy box

Part B is not used to search. It travels with your buy box and is applied when you review each company.

PART B — VETTING CRITERIA

Kept for company review

Financial criteria

Revenue range	
EBITDA range	
EBITDA margin (minimum)	
Deal size / valuation cap	
Multiple guidance	

Deal structure

Preferred structure	
Earn-out tolerance	
Owner transition	

Business quality

Customer concentration (max)	
Recurring revenue	
Owner dependency	
Management team	

Hard exclusions

Anything else we should know